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Malaysia

Oilseeds and Products Annual

2015

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Report Highlights:

As a result of lower than expected yields during the first half of the marketing year, the 2014/15 palm oil production forecast is lowered to 20 million tons. Despite an anticipated increase in mature harvested area in 2015/16, stagnant yields are forecast to result in only a marginal increase in palm oil output. More domestic use of palm-based biodiesel will hinder growth in exports in 2015/16. In the soy complex, both soybeans and soybean meal imports are forecast to increase only marginally, in line with the growth prognosis for the compound feed sector.

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Executive Summary:

Soybean imports in 2014/15 are forecast to reach 600,000 tons, up from 554,000 tons the previous year. The growth can be attributed primarily to increase in demand from the poultry sector, where the slow expansion is being driven by population growth. Similar growth is anticipated for 2015/16, when soybean imports are forecast to increase to 610,000 tons. The U.S. is the dominant soybean supplier, with exports ranging from 200,000 to 300,000 tons annually. Soybean meal imports are forecast to remain flat, with Argentina continuing to be the dominant supplier due to its freight advantage and use of differential export taxes.

Damaging floods affecting the East Coast of Malaysia in late 2014, and dry weather during the first quarter of 2014 caused palm oil production to drop 12 percent during the October 2014/February 2015 period. During that time, palm oil production was at 7.29 million tons, compared to 8.287 during the same period in 2013/14. As a result of these lower yields during the first five months of the marketing year, 2014/15 production is forecast drop to 20 million tons. Despite expectations for some expansion in mature area in 2015/16, stagnant yields are expected to limit production to 20.5 million tons.

Palm oil exports are expected to increase to 18 million tons in 2014/15, driven by strong demand from China and India. However, implementation of B10 biodiesel in 2015/16 is expected to increase domestic consumption. Furthermore, stiff competition from Indonesia is anticipated to result in a slight decline in exports. China, India and Pakistan remain major export markets for Malaysia's palm oil. Exports to the United States are about 1.2 million tons annually.

Exchange Rate: US\$1.00 = RM3.282 (Mar 14, 2014); RM3.682 (Mar 14, 2015)

TOTAL OILSEEDS

There is no commercial cultivation of soybeans in Malaysia.

1. Soybeans

Imports

Soybean imports are projected to increase to 600,000 tons in 2014/15, in line with the projected slight increase in demand for swine and poultry feed, and also a slight increase in soy for direct human consumption. Both the swine and poultry sectors are growing only modestly, following population growth. The U.S is the top soybean supplier. Paraguay, Canada and Brazil are the other major suppliers.

Consumption

Soybean crushing activity is forecast to grow slightly from 370,000 tons in 2013/14 to 405,000 tons in 2014/15, reflecting growth in demand from the poultry sector. Similarly, in 2015/16, crush is forecast to increase again to 410,000 tons. Around 25 percent of soybean imports are for human consumption. Most of the soy imported for direct human consumption is identity preserved beans from Canada. The introduction of a 6 percent Goods and Services Tax in April 2015 may negatively affect consumption in the short term as consumers need to adjust spending patterns, and agents along the supply chain learn how the tax is assessed.

Trade Policy & Market Access

A labeling requirement for GE content went into effect in July 2014, but it is not being enforced. Under the labeling requirement, products that contain less than 3 percent GE content, highly refined processed foods, and meat from animals fed with GE grains are exempt from the GE labeling requirement.

Beginning in 2015, the Department of Agriculture and the Agriculture and Quarantine Inspection service began to require that soybean importers obtain an import permit, and that a phytosanitary certificate accompany all consignments. These new requirements did not cause any disruption in U.S. soybean imports.

Soybean imports

Import Trade Matrix									
Country Malaysia									
Commodity	Soybean								
Time Period	Market Begin Oct	Units:	1000MT						
Imports for:	2012/13		2013/14						
U.S.	260	U.S.	188						
Others		Others							
Paraguay	66		115						
Canada	71		85						
Brazil	92		65						
Argentina	38		42						
China	5		26						
		-							
Total for Others	272		333						
Others not Listed	42		33						
Grand Total	574		554						

2. Copra

Copra production in Malaysia continues to decline as it isn't profitable vis-à-vis alternative uses for land. Although some coconut plantation replanting is occurring, the new trees are for production of coconut juice rather than desiccated coconut or coconut cream.

TOTAL OILMEALS

1. Soybean Meal

Production and Imports

Protein demand for swine and poultry feed is growing according to population growth, and meal imports are expected to moderately increase to 1.4 million tons in 2014/15 and 1.42 million tons in 2015/16. Argentina remains the dominant supplier of soybean meal. Importers report that U.S. meal prices have rarely been competitive with South American origins in recent years due to the freight advantage, and Argentina's use of its differential export tax scheme.

Consumption

Demand for poultry meat remains firm but showing only modest growth. As a result, soybean meal consumption is forecast to increase marginally in 2014/15 and in 2015/16.

Soybean meal imports

Import Trade Matrix									
Country Malaysia									
Commodity	Soybean meal								
Time Period	Market Begin Oct	Units:	1000MT						
Imports for:	2012/13		2013/14						
U.S.	8		19						
Others		Others							
Argentina	1,072		1,030						
China	59		55						
Total for Others	1,131		1,085						
Others not Listed	137		293						
Grand Total	1,276		1,397						

2. Palm Kernel Meal

Palm kernel meal production is expected to drop slightly from 2.75 million tons in 2013/14 to 2.7 million tons in 2014/15. As palm kernel meal commands a higher price in overseas markets, most of the production goes to New Zealand and the EU. Less than 10 percent is consumed domestically.

TOTAL OILS

1. Palm Oil

Palm oil production during the usual seasonal peak period of October to December 2014 dropped 9 percent compared to the corresponding period in 2013/14. Floods affecting the East Coast of Malaysia affected 184,000 hectares of mature palm. In addition, the dry season during the first quarter of 2014 and the associated accumulated biological stress are expected to lower yields and lead to a drop in production to 20 million tons in 2014/15. This drop in production is expected despite a 3.6 percent increase in mature area harvested.

Palm planted area is expected to expand to 5.6 million hectares (HA) in 2015/16 with expansion mainly in East Malaysia, with mature harvested area reaching 4.8 million HA, only a slight increase above 2014/15 (matured hectare equivalent is estimated at around 2.7 million HA). Due to varying management, inconsistent inputs, and unreliable labor supply, yields are stagnant and not expected to increase significantly. As a result, despite an anticipated increase in area, output is forecast to increase only slightly in 2015/16

Mature Area Equivalent Table

2011/12	2012/13	2013/14	2014/15	2015/16
2,409				

Area-MHE (1,000 ha)		2,547	2,608	2,652	2,698
Production (TMT)	18,202	19,300	20,161	20,000	20,500
Yield-MHE (Ton/ha)	7.55	7.74	7.73	7.54	7.59

[NOTE: In calculating yields, the mature hectare equivalent (MHE) approach has been used to account for the shifting age profile of Malaysia's oil palm plantings. END NOTE]

Trade

Palm oil exports are expected to reach 18 million tons in 2014/15 and then drop slightly to 17.9 million tons in 2015/16. The drop is expected as the Malaysian Government intends to fully implement a B10 biodiesel mandate (a blend of 10 percent palm methyl ester with 90 percent Diesel petroleum) in 2016 after successfully completing B7 biodiesel distribution in 2015. More use of palm oil for B10 will increase domestic industrial consumption, leading to less CPO available for export. In addition, continued stiff competition from Indonesia is expected to continue to erode Malaysia's global palm oil market share.

Trade Policy

The CPO export tax is based on prices according to the table below. No export tax has been imposed since August 2014. However, the tax will resume in April as the average price of CPO has been above \$750 since mid -February 2015.

CPO price (per ton in USD)*CIF Rotterdam	Export
	Tax
750 - 800	4.5%
800 - 850	5.0%
850 – 900	5.5%
900 – 950	6.0%
950 - 1,000	6.5%
1,000 - 1,050	7.0%
1,050 -1,100	7.5%
1,100 - 1,150	8.0%
1,150 - 1,200	8.5%

2. Palm Kernel Oil

Production of Palm Kernel Oil (PKO) is expected to drop 0.43 percent to 2.30 million tons in 2014/15 from 2.31 million tons in 2013/14. A slight increase is anticipated for 2015/16 with PKO output estimated to increase to 2.35 million tons.

PKO exports are forecast to drop from 1.05 million tons in 2013/14 to 1.03 million tons in 2014/15. For 2015/16, exports of PKO are forecast to rebound to 1.05 million tons. The main destinations are the U.S., China, Japan, Brazil and Egypt.

3. Coconut Oil

Total coconut oil imports for 2014/15 are projected at 147,000 tons. Most of the imports are further refined and for re-exported to third countries, namely Singapore, Ukraine and Australia with export forecast at 127,000 tons in 2014/15. Coconut oil accounts for less than 1 percent of local consumption.

Oil, Palm PSD

Oil, Palm Malaysia	2013/201	2013/2014		15	2015/20	2015/2016	
•	Market Year Begi	arket Year Begin: Oct 2013 Market Year Begin: Oct 2014 Market Year Begi		Market Year Begin: Oct 2014		in: Oct 2015	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post	
Area Planted	0	0	0	0	0	0	
Area Harvested	4,526	4,526	4,689	4,689		4,800	
Trees	0	0	0	0		0	
Beginning Stocks	1,784	1,784	2,090	2,090		2,000	
Production	20,161	20,161	20,500	20,000		20,500	
MY Imports	319	319	275	700		500	
MY Imp. from U.S.	0	0	0	0		0	
MY Imp. from EU	0	0	0	0		0	
Total Supply	22,264	22,264	22,865	22,790		23,000	
MY Exports	17,344	17,344	18,000	18,000		17,900	
MY Exp. to EU	2,000	2,000	2,000	2,000		2,000	
Industrial Dom. Cons.	2,150	2,150	2,150	2,100		2,250	
Food Use Dom. Cons.	640	640	650	650		650	
Feed Waste Dom. Cons.	40	40	40	40		40	
Total Dom. Cons.	2,830	2,830	2,840	2,790		2,940	
Ending Stocks	2,090	2,090	2,025	2,000		2,160	
Total Distribution	22,264	22,264	22,865	22,790		23,000	
1000 HA, 1000 TREES, 100	00 MT						

Oilseeds, Palm Kernel PSD

Oilseed, Palm Kernel Malaysia	2013/201	2013/2014 Market Year Begin: Oct 2013		15	2015/20)16
				egin: Oct	Market Year F 2015	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Area Planted	0	0	0	0		0
Area Harvested	4526	4526	4,689	4,689		4,800
Trees	0	0	0	0		0
Beginning Stocks	111	111	153	153		148
Production	5,100	5,100	5,150	5,120		5,150
MY Imports	24	24	0	0		0
MY Imp. from U.S.	0	0	0	0		0
MY Imp. from EU	0	0	0	0		0
Total Supply	5,235	5,235	5,303	5,273		5,298
MY Exports	5	5	5	5		5
MY Exp. to EU	0	0	0	0		0
Crush	5,077	5,077	5,200	5,120		5,150
Food Use Dom. Cons.	0	0	0	0		0
Feed Waste Dom. Cons.	0	0	0	0		0
Total Dom. Cons.	5,077	5,077	5,200	5,120		5,150
Ending Stocks	153	153	98	148		143
Total Distribution	5,235	5,235	5,308	5,273		5,298
1000 HA, 1000 TREES, 1000 I	<u> </u> MT					

Oil, Palm Kernel PSD

Oil, Palm Kernel Malaysia	2013/2014		2014/2015		2015/2016	
	Market Year Begi	Year Begin: Oct 2013 Market Year Begin: Oct 2014 Market Year Begin: Oct		in: Oct 2015		
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Crush	5,077	5,077	5,200	5,100		5,100
Extr. Rate, 999.9999	0.4550	0.4550	0.4519	0.4510		0.4608
Beginning Stocks	284	284	282	282		252
Production	2,310	2,310	2,350	2,300		2,350
MY Imports	204	204	210	200		180
MY Imp. from U.S.	0	0	0	0		0
MY Imp. from EU	0	0	0	0		0
Total Supply	2,798	2,798	2,842	2,782		2,782
MY Exports	1,056	1,056	1,100	1,030		1,050
MY Exp. to EU	0	0	0	0		0
Industrial Dom. Cons.	1,350	1,350	1,400	1,400		1,450
Food Use Dom. Cons.	110	110	115	100		100
Feed Waste Dom. Cons.	0	0	0			0
Total Dom. Cons.	1,460	1,460	1,515	1,500		1,550
Ending Stocks	282	282	227	252		182
Total Distribution	2,798	2,798	2,842	2,782		2,782
1000 MT, PERCENT						

Meal, Palm Kernel PSD

Meal, Palm Kernel Malaysia	2013/2014		2014/201	15	2015/2016	
	Market Year Begin: Oct 2013		Market Year Begin: Oct 2014		Market Year Begin: Oct 2015	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Crush	5,077	5,077	5,200	5,100		5,150
Extr. Rate, 999.9999	0.5417	0.5417	0.5365	0.5294		0.5392
Beginning Stocks	7	7	46	46		26
Production	2,750	2,750	2,790	2,700		2,750
MY Imports	14	14	10	10		10
MY Imp. from U.S.	0	0	0	0		0
MY Imp. from EU	0	0	0	0		0
Total Supply	2,771	2,771	2,846	2,756		2,786
MY Exports	2,485	2,485	2,530	2,500		2,500
MY Exp. to EU	558	558	500	600		600
Industrial Dom. Cons.	0	0	0	0		0
Food Use Dom. Cons.	0	0	0	0		0
Feed Waste Dom. Cons.	240	240	250	230		235
Total Dom. Cons.	240	240	250	230		235
Ending Stocks	46	46	66	26		51
Total Distribution	2,771	2,771	2,846	2,756		2,786

Oilseeds, Soybean PSD

Oilseed, Soybean Malaysia	2013/201	2013/2014		2014/2015		2015/2016	
	Market Year Begin: Oct 2013		Market Year Begi	Market Year Begin: Oct 2014		Market Year Begin: Oct 2015	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post	
Area Planted	0	0	0	0		0	
Area Harvested	0	0	0	0		0	
Beginning Stocks	49	49	35	35		30	
Production	0	0	0	0		0	
MY Imports	554	554	610	600		610	
MY Imp. from U.S.	188	188	200	240		200	
MY Imp. from EU	0	0	0	0		0	
Total Supply	603	603	645	635		640	
MY Exports	23	23	20	20		21	
MY Exp. to EU	0	0	0	0		0	
Crush	370	370	405	405		410	
Food Use Dom. Cons.	150	150	155	152		155	
Feed Waste Dom. Cons.	25	25	27	28		28	
Total Dom. Cons.	545	545	587	585		593	
Ending Stocks	35	35	38	30		26	
Total Distribution	603	603	645	635		640	
1000 HA, 1000 MT		•		•			

Meal, Soybean PSD

Meal, Soybean Malaysia	2013/2014		2014/2015		2015/2016	
	Market Year Begin: Oct 2013		Market Year Begin: Oct 2014		Market Year Begin: Oct 2015	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Crush	370	370	405	405		410
Extr. Rate, 999.9999	0.7865	0.7865	0.7901	0.7901		0.8049
Beginning Stocks	101	101	130	130		130

Production	291	291	320	320	330
MY Imports	1,397	1,397	1,425	1,400	1,420
MY Imp. from U.S.	19	19	0	0	0
MY Imp. from EU	0	0	0	0	0
Total Supply	1,789	1,789	1,875	1,850	1,880
MY Exports	37	37	40	40	40
MY Exp. to EU	0	0	0	0	0
Industrial Dom. Cons.	0	0	0	0	0
Food Use Dom. Cons.	0	0	0	0	0
Feed Waste Dom. Cons.	1,622	1,622	1,700	1,680	1,700
Total Dom. Cons.	1,622	1,622	1,700	1,680	1,700
Ending Stocks	130	130	135	130	140
Total Distribution	1,789	1,789	1,875	1,850	1,880
1000 MT, PERCENT					

Oil, Soybean PSD

Oil, Soybean Malaysia	2013/2014		2014/201	5	2015/2016	
	Market Year Begin: Oct 2013		Market Year Begin	Market Year Begin: Oct 2014		in: Oct 2015
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Crush	370	370	405	405		410
Extr. Rate, 999.9999	0.1784	0.1784	0.1802	0.1802		0.1805
Beginning Stocks	0	0	0	0		1
Production	66	66	73	74		74
MY Imports	113	113	120	86		90
MY Imp. from U.S.	0	0	0	0		0
MY Imp. from EU	0	0	0	0		0
Total Supply	179	179	193	160		165
MY Exports	157	157	170	138		140
MY Exp. to EU	0	0	0	0		0
Industrial Dom. Cons.	0	0	0	0		0
Food Use Dom. Cons.	22	22	23	21		22
Feed Waste Dom. Cons.	0	0	0	0		0
-	0	0	0	0		0
Total Dom. Cons.	22	22	23	21		22
Ending Stocks	0	0	0	1		3
Total Distribution	179	179	193	160		165
1000 MT, PERCENT	•	•			•	•

Oilseeds, Copra PSD

Oilseed, Copra Malaysia	2013/2014 Market Year Begin: Jan 2013		2014/2015		2015/2016	
			Market Year Begin	: Jan 2014	Market Year Begin: Jan 2015	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Area Planted	0	0	0	0		0
Area Harvested	115	115	115	114		114
Trees	0	0	0	0		0
Beginning Stocks	0	0	0	0		0
Production	28	28	29	28		29
MY Imports	18	18	13	15		15
MY Imp. from U.S.	0	0	0	0		0

MY Imp. from EU	0	0	0	0	0
Total Supply	46	46	42	43	44
MY Exports	1	1	1	1	1
MY Exp. to EU	0	0	0	0	0
Crush	45	45	41	42	43
Food Use Dom. Cons.	0	0	0	0	0
Feed Waste Dom. Cons.	0	0	0	0	0
Total Dom. Cons.	45	45	41	42	43
Ending Stocks	0	0	0	0	0
Total Distribution	46	46	42	43	44
1000 HA, 1000 TREES, 1000	MT				

Meal, Copra PSD

Meal, Copra Malaysia	2013/2014		2014/201	5	2015/2016			
	Market Year Begin: Jan 2013		Market Year Begin	rket Year Begin: Jan 2014		Market Year Begin: Jan 2015		
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post		
Crush	45	45	41	40		40		
Extr. Rate, 999.9999	0.3556	0.3556	0.3415	0.3500		0.3500		
Beginning Stocks	0	0	0	0		0		
Production	16	16	14	14		14		
MY Imports	0	0	0	1		1		
MY Imp. from U.S.	0	0	0	0		0		
MY Imp. from EU	0	0	0	0		0		
Total Supply	16	16	14	15		15		
MY Exports	2	2	2	3		3		
MY Exp. to EU	0	0	0	0		0		
Industrial Dom. Cons.	5	5	5	6		6		
Food Use Dom. Cons.	0	0	0	0		0		
Feed Waste Dom. Cons.	9	9	7	6		6		
Total Dom. Cons.	14	14	12	12		12		
Ending Stocks	0	0	0	0		0		
Total Distribution	16	16	14	15		15		
1000 MT, PERCENT								

Oil, Coconut PSD

Oil, Coconut Malaysia	2013/2014		2014/201	5	2015/16	i
	Market Year Begii	n: Jan 2013	Market Year Begin	n: Jan 2014	Market Year Begin: Jan 2015	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Crush	45	45	41	40		40
Extr. Rate, 999.9999	0.6222	0.6222	0.6341	0.5500		0.5500
Beginning Stocks	43	43	6	6		3
Production	28	28	26	22		22
MY Imports	170	170	183	147		150
MY Imp. from U.S.	0	0	0	0		0
MY Imp. from EU	0	0	0	0		0
Total Supply	241	241	215	175		175
MY Exports	195	195	170	127		128
MY Exp. to EU	10	10	10	10		10

Industrial Dom. Cons.	20	20	20	30		30	
Food Use Dom. Cons.	20	20	20	15		15	
Feed Waste Dom. Cons.	0	0	0	0		0	
Total Dom. Cons.	40	40	40	45		45	
Ending Stocks	6	6	5	3		2	
Total Distribution	241	241	215	175		175	
1000 MT, PERCENT							

Meal, Fish PSD

Meal, Fish Malaysia	2013/2014		2014/201	5	2015/20	16
	Market Year Begin: Jan 2013		Market Year Begi	n: Jan 2014	Market Year Begin: Jan 2015	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Catch For Reduction	240	240	240	240		240
Extr. Rate, 999.9999	0.2708	0.2708	0.2708	0.2750		0.2750
Beginning Stocks	3	3	3	3		3
Production	65	65	65	66		66
MY Imports	15	15	20	20		20
MY Imp. from U.S.	0	0	0	0		0
MY Imp. from EU	0	0	0	0		0
Total Supply	83	83	88	89		89
MY Exports	26	26	27	28		28
MY Exp. to EU	0	0	0	0		0
Industrial Dom. Cons.	0	0	0	0		0
Food Use Dom. Cons.	0	0	0	0		0
Feed Waste Dom. Cons.	54	54	58	58		58
Total Dom. Cons.	54	54	58	58		58
Ending Stocks	3	3	3	3		3
Total Distribution	83	83	88	89		89
1000 MT, PERCENT						<u> </u>

Other Relevant Reports

 $Malaysia-Bio\text{-}Fuels\ Annual\ (ARG\ Number\ \underline{MY4011})$